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## IKI Small Grants – Supporting Materials on “Fundraising”

*This following tables present useful information and links on different aspects of fundraising.*

### Free Online Training Courses

Title	Duration	Language	Focus	Website	Provider	Level	Certificate
Atingi	1-2 h	English	Resource Mobilisation	<a href="https://online.atingi.org/enrol/index.php?id=186">https://online.atingi.org/enrol/index.php?id=186</a>	GIZ	Introductory	Yes
Grantli	Various	English	Various grant-writing tutorials	<a href="https://grantli.com/">https://grantli.com/</a>	Grantli	Introductory	Not specified
Coursera	Approx. 4-6 weeks (self-paced)	English	Fundraising and Development Foundations	<a href="#">Fundraising and Development Foundations   Coursera</a>	University of California, Davis	Intermediate	Yes (paid option)
Candid Learning	60 min	English	Introduction to Fundraising Planning	<a href="https://learning.candid.org/training/introduction-to-fundraising-planning/">https://learning.candid.org/training/introduction-to-fundraising-planning/</a>	Candid	Introductory	No
edX	4 weeks	English	Proposal planning	<a href="#">Proposal Planning for Grant-Funded Projects</a>	AlaskaX	Introductory	Yes
Finding the Money - Financing Climate Action	45 min	English, French, Spanish, Arabic	Overview of what climate finance is and where countries access different sources of financing.	<a href="https://unccelearn.org/course/view.php?id=77&amp;page=overview">https://unccelearn.org/course/view.php?id=77&amp;page=overview</a>	UN CC:Learn	Introductory	No

*For trainings on monitoring and evaluation, please consult our recommendation lists on results-based project management.*

### Search Engines for Grants

Search Engine	Operator	Target Group	Thematic Focus	Link
<b>Portal 365</b>	Portal 365	The portal offers information and trainings to NGOs. Workshops or training sessions can only be attended by members. The grant search engine can also be used without a membership.	No specific focus. Grants for development policy measures from all areas can be found in the overview.	<a href="https://portal365.org/">https://portal365.org/</a>
<b>Environmental Grants</b>	EnvironmentalGrants.org	Target group includes conservationists from non-profit organizations, the private sector, research institutions, or the public sector.	Grants in the field of protection and management of nature projects.	<a href="https://www.environmentalgrants.org/">https://www.environmentalgrants.org/</a>
<b>Terra Viva Grants Directory</b>	Terra Viva Grants Directory	Individuals or organizations (both GOs and NGOs)	Grantees in countries of the Global South, in agriculture, energy, environment, and natural resources.	<a href="https://terravivagrants.org/view-grant-makers/">https://terravivagrants.org/view-grant-makers/</a>
<b>Grants Database</b>	Climateworks Foundation	Organizations and projects funded by one of the philanthropic organizations through Climateworks. The overview includes all grantees, including funding programs, duration, and funding volume.	No specific focus. Grants for climate measures from all areas can be found in the overview.	<a href="https://www.climateworks.org/grants-database/">https://www.climateworks.org/grants-database/</a>

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## International Public Funding Opportunities

Grant / Institution	Website	General information	Target group and regional focus	Funding volume per project	Funding duration	Information on the application	Regularity of calls
<b>IKI Small Grants</b>	<a href="https://iki-small-grants.de/">https://iki-small-grants.de/</a>	The IKI Small Grants program is part of the International Climate Initiative (IKI), which supports climate action and biodiversity conservation projects. It specifically targets small-scale projects in ODA-eligible countries as well as funding Institutions that receive support to implement their own calls for proposals and funding lines.	Small organizations (local non-governmental organizations, think tanks, and universities) in ODA-eligible countries.	Grants up to EUR 200,000 per project.	12 - 36 months	Detailed guidance on the application process is provided online.	Calls for proposals are made regularly. Specific dates can vary, but they typically have annual cycles.
<b>IKI Medium Grants</b>	<a href="http://www.international-climate-initiative.com/en/find-funding/medium-grants/">www.international-climate-initiative.com/en/find-funding/medium-grants/</a>	The IKI Medium Grants program provides funding for medium-sized projects that address climate change and biodiversity conservation in ODA-eligible countries. It aims to support mid-sized organizations, such as NGOs and research institutions, by offering financial resources to scale up impactful initiatives.	In order to apply, non-profit organisations and companies in Germany must enter into a partnership with one or two local implementing organisations based in the implementing country or region.	Provides grants between EUR 300,000 and EUR 800,000 per project	24 - 48 months	Applications involve a two-step process: submission of a concept note, followed by a full application if shortlisted.	Calls for proposals occur periodically, usually annually or every two years.
<b>The GEF Small Grants Program</b>	<a href="https://sgp.undp.org/">https://sgp.undp.org/</a>	The funding programme, managed by UNDP, was introduced in 1992 as part of the Rio Earth Summit. More than 27,000 projects in the areas of mitigation, adaptation, biodiversity, soil degradation, carbon sinks, high seas protection and chemicals management have been financed or co-financed so far.	The projects must be carried out in countries in the Global South. The SGP Country List can be found here: <a href="https://sgp.undp.org/where-we-work-153.html">https://sgp.undp.org/where-we-work-153.html</a>	Maximum grant amount is \$50,000. Average grant amount is \$25,000.	Depending on the country office, usually 1 - 2 years.	The national coordinators can be contacted with a project idea. The specific selection process depends on the country.	The number and timing of calls vary by country.
<b>Global EBA Fund</b>	<a href="https://globalebafund.org/">https://globalebafund.org/</a>	The funding program on ecosystem-based adaptation was activated in 2008 and is financed by the International Climate Initiative (IKI). The fund is implemented by IUCN and UNEP.	The projects must be carried out in countries that are designated as ODA-eligible according to OECD guidelines.	Grants vary from \$25,000 to \$250,000.	Usually 2 years	Detailed guidance on the application process is provided online.	Selection phase in February and July each year.
<b>The Darwin Initiative</b>	<a href="http://www.darwininitiative.org.uk/">www.darwininitiative.org.uk/</a>	This funding programme of the British government was established in 1992 following the Rio Earth Summit and has so far funded more than 1,143 projects. Projects focus on biodiversity addressing associated threats such as habitat loss or degradation, climate change, invasive species, overfishing, pollution, and eutrophication.	The projects must be located in countries of the Global South or in overseas territories of the United Kingdom.	Depending on the funding programme between £10,000 and £5m.	Depending on funding programme, up to 5 years.	Application is processed via an online portal. Organizations must specify outputs and activities. One-stage procedure.	Annual calls, typically opening in July/August each year.
<b>The Critical Ecosystem Partnership Fund</b>	<a href="http://www.cepf.net/grants/open-calls-for-proposals">www.cepf.net/grants/open-calls-for-proposals</a>	Established in 2000, CEPF is a joint initiative by the World Bank, Global Environment Facility (GEF), Conservation International, Government of Japan, and was later joined by the European Union and Agence Française de Développement. It focuses on the protection of biodiversity hotspots which are facing severe threats. CEPF supports community-driven conservation efforts aimed at safeguarding ecosystems and improving the livelihoods of people in these regions.	Non-governmental organizations (NGOs) and civil society organizations in Africa, Asia-Pacific, Latin America and the Caribbean and the Mediterranean Basin	Typically from \$10,000 to \$250,000 for small and medium-sized projects.	Generally from 1 to 3 years, but this can vary depending on the project's complexity and region.	Interested applicants need to submit a Letter of Inquiry (LOI) during the open call periods. If the LOI is accepted, a full proposal is invited.	Regular calls for proposals addressing selected region-specific and thematic focus on different biodiversity hotspots.

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<b>United States Agency for International Development (USAID)</b>	<a href="http://www.usaid.gov/">www.usaid.gov/</a>	USAID is the U.S. government agency responsible for administering civilian foreign aid and development assistance. It supports programs in various sectors, including climate change mitigation, adaptation, biodiversity conservation, and sustainable agriculture.	Local NGOs, community-based organizations, and partnerships with larger entities in countries and regions most affected by climate change.	Varies widely, from around USD 50,000 to USD 1 million	Generally between 1 to 5 years, depending on the program.	Interested organizations should monitor the USAID website and <a href="https://grants.gov/">https://grants.gov/</a> for opportunities.	Calls for proposals are made throughout the year.
<b>Netherlands Enterprise Agency (RVO)</b>	<a href="https://english.rvo.nl/">https://english.rvo.nl/</a>	RVO is a governmental agency that supports entrepreneurs in sustainable and innovative projects, including environmental initiatives and international cooperation. It focuses on sustainable development, climate innovation, and clean technology.	Target groups include small and medium-sized enterprises (SMEs), NGOs, and research institutions, primarily from countries that have partnerships with the Netherlands.	Varies by program; grants can range from EUR 10,000 to EUR 200,000.	1 - 3 years	Applications are submitted via the RVO website, where detailed guidelines and application forms are provided.	RVO issues calls for proposals throughout the year.
<b>Swiss Agency for Development and Cooperation (SDC)</b>	<a href="http://www.deza.eda.admin.ch/en">www.deza.eda.admin.ch/en</a>	SDC is the Swiss government agency responsible for international cooperation and development, supporting sustainable projects globally. Focus areas include climate change, environmental sustainability, and poverty reduction.	Target groups include local NGOs, community organizations, and international partnerships. It primarily focuses on countries in Africa, Asia, and Latin America.	Varies widely; grants can range from CHF 50,000 to CHF 1 million	Typically ranges from 1 - 5 years.	Interested organizations can contact SDC for guidelines and application forms related to specific projects.	Calls for proposals are made periodically.
<b>UK Aid Direct</b>	<a href="https://www.ukaidirect.org/">https://www.ukaidirect.org/</a>	UK Aid Direct is a funding program managed by the UK Foreign, Commonwealth & Development Office (FCDO) to tackle poverty and achieve the UN Sustainable Development Goals in low- and middle-income countries.	It provides grants to small and medium-sized civil society organizations, especially in Sub-Saharan Africa and Asia.	Small Charities Challenge Fund: up to £50,000; Community Partnership Grants: up to £250,000.	2 to 3 years for Small Charities Challenge Fund.	Application guidelines are provided on the website. Applicants must submit an initial concept note, and successful applicants are invited to submit a full application.	Calls are usually announced once a year.
<b>Critical Ecosystem Partnership Fund</b>	<a href="https://www.cepf.net/grants">https://www.cepf.net/grants</a>	The funding program to preserve biodiversity was founded in 2000 and is financed by l'Agence Française de Développement, Conservation International, the EU, GEF, the Government of Japan and the World Bank.	Projects must be located in regional biodiversity hotspots defined by the Critical Ecosystem Partnership Fund. For example, large parts of South America, parts of Southeast Asia, or regions around the Mediterranean.	Small Grants: typically around \$15,000. Large Grants: typically around \$150,000.	Previous projects ran for about 2 to 3 years.	Organisations must first submit a letter of inquiry. The regional office decides on a Small Grant and the head office on a Large Grant award.	Proposal calls are launched several times a year, often for a specific type of projects and certain regions.



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## Private & Philanthropic Funding Opportunities

Institution	Website	General information	Funding area and target group	Regional focus of Grants	Funding volume per project	Funding duration	Information on the application	Regularity of calls
<b>Atmosfair</b>	<a href="http://www.atmosfair.de">www.atmosfair.de</a>	Atmosfair is a German non-profit organisation that actively contributes to greenhouse gas mitigation by promoting, developing, and financing decarbonisation activities in over 20 countries worldwide. It is constantly looking for partners.	Funding is available for projects that fit into one of the following funding categories: 1) Efficient stoves, 2) Solar energy, 3) Biogas & biomass, 4) Hydropower, 5) Environmental education and 6) Mitigation in the tourism sector.	The projects must be carried out in a country of the UN Framework Convention on Climate Change.	Depending on the CO <sub>2</sub> equivalent reduced or removed.	Long-term partnership.	A presentation from atmosfair specifically for IKI Small Grants Grantees can be found here: <a href="https://youtu.be/lz7hpoCY1GA">youtu.be/lz7hpoCY1GA</a>	Project proposals can be submitted all year long.
<b>Rufford Small Grants for Nature Conservation</b>	<a href="http://www.rufford.org/">www.rufford.org/</a>	Funded by the Rufford Foundation, a UK-based private charitable organization that supports nature conservation projects worldwide.	Focus on nature conservation and biodiversity projects led by NGOs and community organizations. It is particularly aimed at supporting early-career conservationists.	Worldwide.	First grants up to £6,000; follow-up grants can reach up to £15,000.	Usually 1 to 2 years, depending on project scope.	Applications can be submitted online; details and criteria are available on the website.	Applications are open year-round; decisions are made on a rolling basis.
<b>Oak Foundation</b>	<a href="http://www.oakfnd.org/">www.oakfnd.org/</a>	The Oak foundation is a philanthropic organization that focuses on addressing global issues and promoting social justice. It was established in 1983 by Alan Parker.	Environment, Child Abuse, Housing and Homelessness, International Human Rights, Issues Affecting Women, and Learning Differences. Target groups include NGOs, grassroots organizations, initiatives working within these themes.	Global, with a focus on North America, Europe, Southern and Eastern Africa, India, and others.	Varies widely; most grants range from \$25,000 to several million USD.	Typically ranges from 1 to 3 years, depending on the project.	Interested organizations must first submit a letter of inquiry (LOI). If the LOI is accepted, applicants are invited to submit a full proposal..	No regular calls; applications are accepted on an ongoing basis.
<b>Rockefeller Foundation</b>	<a href="http://rockefellerfoundation.org">rockefellerfoundation.org</a>	The Rockefeller Foundation, established in 1913, is one of the oldest and most prominent philanthropic organizations in the United States. It has a long history of supporting various initiatives globally, focusing on improving lives and building resilience.	The foundation supports initiatives in areas such as health, renewable energy, economic equity, and food security. They typically fund organizations, institutions, and sometimes individuals working on innovative solutions to global challenges.	The Rockefeller Foundation has a global focus, supporting projects and organizations worldwide.	The funding amount varies greatly depending on the specific initiative and project scope.	Funding duration also varies from short-term initiatives or multi-year programs depending on the project.	Organizations usually need to submit a detailed proposal outlining their project's objectives, implementation plan, and expected outcomes.	No fixed schedule for calls for proposals. It is advisable to regularly check the website for updates or announcements.
<b>The Blue Moon Fund</b>	<a href="http://www.blumoonfund.org">www.blumoonfund.org</a>	Established in 1998, the Blue Moon Fund is a private philanthropic organization that supports the creation of sustainable solutions and promotion of positive social impact.	The fund supports initiatives and partnerships addressing critical global challenges, like environmental conservation, climate change mitigation, and sustainable development.	Global, with a focus on areas with significant environmental impact.	Typically between \$50,000 and \$500,000.	Up to 3 years.	Applications are accepted through the foundation's website or via email. Detailed proposals are required.	The foundation reviews proposals on a rolling basis.
<b>The Wildlife Conservation Society (WCS)</b>	<a href="http://www.wcs.org">www.wcs.org</a>	A global organization dedicated to the conservation of wildlife and wild places. Founded in 1895, WCS is renowned for its extensive work in the fields of conservation science, education, and sustainable development.	Organisations working on wildlife conservation, habitat protection, and sustainable management.	Global, with a focus on critical wildlife regions.	Varies, generally \$25,000 to \$200,000.	Typically 1 to 3 years.	Proposals can be submitted online or by email; guidelines are available on the website.	Proposals are reviewed on a rolling basis.



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<b>Mohamed bin Zayed Species Conservation Fund</b>	<a href="https://speciesconservation.org/">speciesconservation.org/</a>	The donor is Sheikh Mohamed bin Zayed Al Nahyan. The fund is a private charitable interest. It has already awarded over 2,000 funds to projects.	Global projects that address species extinction are supported.	Global with no regional restrictions.	Maximum grant amount is \$25,000.	No specific project duration is specified.	Applications must be in English.	Usually 3 application rounds per year.
<b>The McKnight Foundation</b>	<a href="https://www.mcknight.org/">www.mcknight.org/</a>	The McKnight Foundation is a U.S.-based private philanthropic organization founded in 1953 by William and Maude L. McKnight. It is one of the largest private foundations in the US, with a mission to advance a more just, creative, and abundant future where people and planet thrive.	The foundation targets nonprofit organizations and grassroots community initiatives committed to advancing climate solutions, particularly those that emphasize community resilience, renewable energy, and natural resource conservation.	International: Particularly in sub-Saharan Africa and South Asia for sustainable agriculture and biodiversity initiatives	Grants vary widely in size. Typical climate-related grants range from \$50,000 to \$300,000 depending on the scope, scale, and project type.	Typically from 1 to 3 years, with some flexibility depending on the specific program and the needs of the project.	McKnight encourages applicants to submit a letter of inquiry (LOI) first, which is reviewed before a full proposal is invited.	Rolling application process, meaning proposals can be submitted at any time.
<b>ClimateWorks Foundation</b>	<a href="https://www.climateworks.org">www.climateworks.org</a>	The ClimateWorks Foundation funds and coordinates philanthropic efforts to combat climate change globally and to promote sustainable development.	The foundation targets NGOs, research institutions, and civil society groups working on topics like climate action, clean energy, sustainable agriculture, transportation, finance, and urban planning.	Global	Varies; typically from \$50,000 to \$500,000+.	Usually 1-3 years.	Climateworks does not consider proposals outside of the calls. Information about future calls is not available on the website.	No regular calls. Opportunities depend on program priorities and funding availability.
<b>Verified Carbon Standard</b>	<a href="https://www.erm.com/ermcvs/">www.erm.com/ermcvs/</a>	Global program for certifying carbon offset projects. It sets standards for carbon credit generation and ensures the credibility and transparency of carbon reductions achieved by projects in various sectors.	Through the VCS program, organizations and nonprofits can develop projects that reduce or capture greenhouse gas emissions and sell the resulting carbon credits on voluntary carbon markets.	worldwide, with a focus on regions with significant carbon reduction potential (e.g., tropical rainforests, high-emission agricultural areas).	Projects generate revenue by earning carbon credits for each ton of CO <sub>2</sub> equivalent reduced or removed. Prices per credit can range from \$5 to \$50+ per ton of CO <sub>2</sub> .	Long-Term: VCS projects typically involve multi-year initiatives, as they must monitor and verify carbon reductions over time.	Project developers must follow the VCS methodology development process, which includes defining the project, submitting it for validation, and ensuring it meets the VCS standards for carbon reduction.	Operates on a rolling basis. There are no set calls for proposals. Projects can be submitted for validation and verification at any time.
<b>Fondation Ensemble</b>	<a href="https://fondationensemble.org/">fondationensemble.org/</a>	The foundation was founded in 2004 by Gérard and Jacqueline Délia Brémond. To date, more than 300 projects have been financed.	Funding is available to organisations that implement projects in the areas of 1) sustainable agriculture, 2) sustainable fisheries, 3) biodiversity conservation and 4) sustainable technologies.	Six focus countries (Ecuador, Peru, Mozambique, costal areas of Madagascar, Laos and Myanmar).	The maximum funding volume is €500,000. The minimum funding volume is €80,000.	2 - 4 years	Guidelines are available on their website.	Calls for proposals are usually published in December.
<b>The Mott Foundation</b>	<a href="https://www.mott.org">www.mott.org</a>	The Mott Foundation is a private nonprofit organization established in 1926, based in Flint, Michigan.	It supports initiatives that enhance community development, education, and social justice, aiming to foster positive social change and improve quality of life.	Global, with a focus on areas with significant environmental or social challenges.	Generally between \$50,000 and \$200,000.	Up to 3 years	Proposals can be submitted online or via email; guidelines are provided on the website.	Proposals are reviewed on a rolling basis.



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<b>PADI AWARE Foundation</b>	<a href="http://www.padi.com/de/aware">www.padi.com/de/aware</a>	The PADI AWARE Foundation is a nonprofit public charity that focuses on ocean conservation. It works to drive ocean health through community action, education, and advocacy.	The foundation funds and supports grassroots initiatives worldwide that align with their mission of protecting the marine environment.	Global, with a strong focus on coastal and marine areas impacted by human activity and climate change.	Typically from \$5,000 to \$50,000 per project, depending on the scope and scale of the initiative.	Grants usually cover one-year projects but may extend for up to two years.	Applications are submitted via an online portal on the PADI AWARE Foundation website.	Calls for proposals are typically made annually. Exact dates and deadlines vary.
<b>The Rainforest Trust</b>	<a href="http://www.rainforesttrust.org/">www.rainforesttrust.org/</a>	U.S.-based nonprofit organization founded in 1988, dedicated to the conservation of tropical rainforests and critical habitats worldwide.	The organization partners with local conservation groups, landowners, and indigenous communities to acquire and protect threatened tropical ecosystems, with a focus on biodiversity hotspots and areas that store significant amounts of carbon, helping mitigate climate change.	Africa (Congo Basin, Madagascar) Asia-Pacific (South-east Asia, Papua New Guinea), Latin America (Amazon Basin, Andean forests)	No standard funding volume per project. Ranging from several thousand to millions of dollars depending on the scale and location.	Long-term, focusing on permanent land protection.	Partnership-based: Rainforest Trust typically works through local partner organizations. Initial Proposal: They often request an initial project concept before inviting full proposals.	No regular calls-for-proposals. Instead, strategic partners may send project ideas year-round, depending on the feasibility of the proposal.

### Platforms for Digital Campaigning

Name	Website	Language	Country	General information
Pledge	<a href="https://www.pledge.to/nonprofits">https://www.pledge.to/nonprofits</a>	English	Global	Fundraising platform that allows users to collect donations for nonprofits. It integrates with apps like Zoom, Shopify, and Slack to simplify charitable giving during events, online sales, or team collaboration. It also allows for donor management and provides real-time donation tracking. It focuses on corporate social responsibility and charitable efforts across a wide array of industries.
Give Lively	<a href="https://www.givelively.org/">https://www.givelively.org/</a>	English	USA (supports global donations)	Free fundraising platform designed for nonprofits. It offers tools such as donation pages, text-to-donate, and peer-to-peer fundraising without charging platform fees. The company operates on a philanthropic model where it provides technology to nonprofits free of charge, aiming to make giving easy and accessible.
Gofundme	<a href="https://www.gofundme.com/en-gb/c/start/charity-fundraising">https://www.gofundme.com/en-gb/c/start/charity-fundraising</a>	English Spanish	Global (available in 19 countries)	GoFundMe is a leading crowdfunding platform used to raise money for personal, charitable, or community causes. Individuals or groups can create campaigns, share them on social media, and collect donations from supporters. It is widely used for causes such as medical expenses, disaster relief, and community projects. GoFundMe takes a transaction fee but no platform fee for campaigns.
Zendesk	<a href="https://www.zendesk.com/">https://www.zendesk.com/</a>	English, Spanish, French, German, Portuguese, Italian	USA (Global presence)	Customer service and engagement platform designed to help businesses improve their customer support experience. It offers tools such as ticketing systems, live chat, call center solutions, and knowledge base software. Zendesk is widely used in e-commerce, technology, and service-based industries,